

Per Request from ELARC to include Cantonese supports in the RFP ADDENDUM: June 15th, 2022

3.1 Target Population: estimated number of consumers and families to be served under this proposal.

This project aims to train a minimum of 15 individuals from the East Los Angeles Regional Center catchment area per training. At least 4 Independent Facilitator certification trainings will be completed.

The target minimum total is **60** individuals certified as Independent Facilitators.

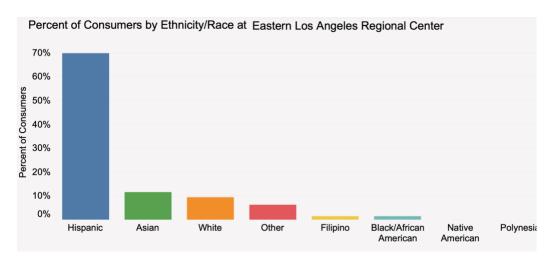
ELARC is requesting a focus on Hispanic and Asian Ethnicity/Race, the current split of consumers is Hispanic 44% and Asian 31%.

The goal for split of attendees will be total of: Hispanic 36 attendees & Asian 24 attendees.

3.2 Language

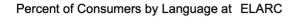
Translation in Spanish will be provided during trainings. Materials will also be provided in Spanish. Supported by the following data:

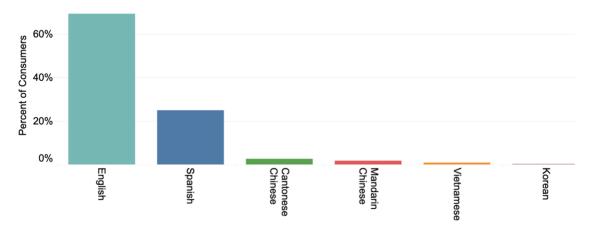
 The DDS Purchase of Service data for ELARC indicates approximately 70% of clients are Hispanic.





 The DDS Purchase of Service data for ELARC indicates approximately 25% of clients speak Spanish.





Translation for Cantonese will be provided, and included in the revised ASLA Bill rate. The Cantonese support will include simultaneous interpretation of training sessions and translation of key training materials. Not all materials will be translated for example spreadsheets, DDS content (if not already available in Cantonese) etc.

Project Financial Proposal

1.1 Hourly Billing Rate

Personnel costs for this project range from \$45 per hour for ASLA staff, to \$130 to \$200 per hour for Interpretation Services. Overhead expenses of 10% and well as other program costs. Based on similar programs for other regional centers, ASLA can perform the project for a net blended rate of \$155/hour.

Language support will be provided in Spanish and Cantonese.

If ELARC would like to include an ELARC IF Support Group for Independent Facilitators on a periodic basis for the cohort of graduates, this can be worked during contract negotiation.

If ELARC would prefer a more complex, multiple rates plus other fixed costs structure, ASLA will be happy to accommodate during the contract negotiation period.

1.2 Proposal Total Cost

Based on activities and hourly rate, our proposal total cost is \$42,000